

## The Better Solution.

- Release equity
- Retain partial ownership
- Retain clinical autonomy
- Reinvest with fellow dentists
- Facilitating practice ownership

If you are thinking about selling your practice and want to know whether The Dental Group is an option for you please don't hesitate to reach out to us. Our model is based on supporting dentists to have the autonomy that practice ownership offers without the need for the same level of capital outlay.

We support the practices by providing governance and advice built from years of involvement in dental practice ownership and management. We can tailor solutions to suit the vendor.

You may be interested in growing a small network of practices but don't have the capital and time to do it all on your own. We may be the perfect partner for you. If you are an associate dentist but want the opportunity to get into practice ownership then we would love to hear from you.

We are really pleased to report the profession is embracing this new concept of shared practice ownership. We already have a number of practices and are in active discussions with many more to follow.

There are also options to invest in The Dental Group itself for our dentist partners to share in the growth of the overall Group alongside their own individual practices.

For a confidential chat please do not hesitate to contact us. Or to learn more about the Group visit our website.

[thedentalgroup.co.nz](http://thedentalgroup.co.nz)



Andy Tapper

The Dental Group was founded by Andy Tapper. After 15 years at the helm of Lumino The Dentists, Andy developed a huge passion for the dental profession. He has built The Dental Group based on a shared ownership model, allowing vendor dentists to reinvest in the parent company as well as retaining an ownership interest at practice level. Funding support is from the privately held Masfen family enterprise, Artemis Capital.

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Prashant Kalyan

Dr Prashant Kalyan is the Chief Operating Officer and Clinical Director of The Dental Group bringing with him more than 25 years of dental and business experience. As a former dentist, practice owner and senior adviser he will bring together his operational, financial, IT, marketing, procurement, and M&A skills and focus on supporting the development and management of The Dental Group.

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